

Learning Activity – Topic 8 - Rewards

Katrina Higham
S2921611

What motivates me is the belief that I am making a difference. That I am making education and training better for the next generation.

I am motivated to finish my studies so that I can move up the corporate ladder. I am not able to move up further without an educational degree.

I am motivated to go to work to make my team better, to be better than we were yesterday and to influence the way things are done in my industry. I love networking and making a difference.

Motivating and Rewarding Others

Motivating and rewarding others:

- Sitting down and working with each individual on their performance management plans and finding out what their intrinsic and extrinsic values are
- using a mixture of both intrinsic and extrinsic when building the performance management plan. Looking short term and long term on what they would like to achieve.
- find out what motivates them
- look at the type of work they are doing
- what does the business plan focus on
- what type of people work in the organisation
- what is important to the person

Motivational Style

My motivational style is goal-orientated followed by learning-orientated.